



**Unit 203 B or C @ \$39,900 Each**  
**Unit 306 D @ \$49,900**

### **CASH SALE SUMMARY**

***NO start-up EXPENSES.***  
***NO operating EXPENSES.***

***AND***

***NO loan PAYMENTS***  
***for 3 years.***

***CALL TODAY!***



**Diane Christenson**  
**Sales & Marketing Manager**  
**800-678-1267 ~ 231-938-2149 ~ [sales@pointesnorth.com](mailto:sales@pointesnorth.com)**

## **Fractional Ownership Incentives**

**For purchase by 12-31-08....**

- We guarantee the rental income will cover all operating expenses for 3 years.
- Developer will make your loan payments up to \$10,000.  
**Other options if paying cash--call Diane.**
- We will fund your 3-year furniture and fixture reserve fund in the amount of \$1,440.
- We will fund your expense reserve account with a \$1,000 deposit.
- You will receive a 3-year Gold Membership with Interval International, the quality vacation exchange network.
- You will receive a complimentary 3-day, 2-night stay at Pointes North.



Multiple unit purchase restrictions may apply. Prices subject to change without notice. Call for details.

# How Does Fractional Ownership Compare?

## Second Home Ownership

### Positives

- Real Estate Ownership - Allows you to rent, sell, mortgage or will to your heirs.
- You Own an Asset
- Appreciation
- Tax Deductions
- Availability - More time than you can use

### Negatives

- High Initial Investment
- Maintenance Hassle
- Security Concerns
- Paying Bills, Utilities, Taxes, Insurance, Maintenance Exp., Grounds Maintenance
- Overall Financial Burden

## Traditional Timeshare

### Positives

- Low Initial Investment
- No Hassle
- Professionally Managed
- Ability to Trade Week's at Other Resorts

### Negatives

- Lose Value
- Annual Association Fees
- Fixed Week or Weeks

## Fractional Ownership at Pointes North is a Hybrid of Sorts, A Cross Between Second Home Ownership and Traditional Timeshare...

All of the  
Positives of Both!

With None of the  
Negatives!

Plus Rental Income!

### Positives

- Real Estate Ownership - Allows you to rent, sell, mortgage or will to your heirs.
- You Own an Asset
- Appreciation
- Tax Deductions
- Availability - More time than you can use
- Low Initial Investment
- No Hassle
- Professionally Managed
- Ability to Trade Week's at Other Resorts

### Negatives

None



POINTES NORTH  
BEACHFRONT RESORT HOTEL

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