



Unit 203 B, C or D @ \$39,900 Each
Unit 306 D @ \$49,900

CASH SALE SUMMARY

NO start-up EXPENSES.
NO operating EXPENSES.

AND

NO loan PAYMENTS
for 3 years.

CALL TODAY!



Diane Christenson
Sales & Marketing Manager
800-678-1267 ~ 231-938-2149 ~ sales@pointesnorth.com

Fractional Ownership Incentives

For purchase by 9-30-08....

- We guarantee the rental income will cover all operating expenses for 3 years.
- We will fund your 3-year furniture and fixture reserve fund in the amount of \$1,440.
- We will fund your expense reserve account with a \$1,000 deposit.
- You will receive a 3-year Gold Membership with Interval International, the quality vacation exchange network.
- You will receive a complimentary 3-day, 2-night stay at Pointes North.
- Developer will make your loan payments up to \$10,000. OR...
You will receive a \$10,000 US Savings Bond. OR...
Other Option. Call Diane.



Multiple unit purchase restrictions may apply. Prices subject to change without notice. Call for details.

How Does Fractional Ownership Compare?

Second Home Ownership

Positives

- Real Estate Ownership - Allows you to rent, sell, mortgage or will to your heirs.
- You Own an Asset
- Appreciation
- Tax Deductions
- Availability - More time than you can use

Negatives

- High Initial Investment
- Maintenance Hassle
- Security Concerns
- Paying Bills, Utilities, Taxes, Insurance, Maintenance Exp., Grounds Maintenance
- Overall Financial Burden

Traditional Timeshare

Positives

- Low Initial Investment
- No Hassle
- Professionally Managed
- Ability to Trade Week's at Other Resorts

Negatives

- Lose Value
- Annual Association Fees
- Fixed Week or Weeks

Fractional Ownership at Pointes North is a Hybrid of Sorts, A Cross Between Second Home Ownership and Traditional Timeshare...

All of the
Positives of Both!

With None of the
Negatives!

Plus Rental Income!

Positives

- Real Estate Ownership - Allows you to rent, sell, mortgage or will to your heirs.
- You Own an Asset
- Appreciation
- Tax Deductions
- Availability - More time than you can use
- Low Initial Investment
- No Hassle
- Professionally Managed
- Ability to Trade Week's at Other Resorts

Negatives

None



POINTES NORTH
BEACHFRONT RESORT HOTEL

800-678-1267

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TRAVERSE CITY, MI 49686

WWW.POINTESNORTH.COM