

March 29, 2007

To Whom It May Concern:

I am writing this letter to tell you about my experience with Pointes North. My family and I have enjoyed owning a condominium for almost 18 years. During this time, we have created a lifetime of memories. The town of Traverse City offers world class amenities, such as the picturesque bay, restaurants, shopping, golf, skiing and cultural events. We use the condo as a jumping off point for trips to Mackinac and the Upper Peninsula. The availability of renting other rooms has allowed us to vacation with friends and extended family. We enjoy the opportunity to stay at the condo as much today as when we were first introduced to it.

The enjoyment factor should be enough to want to own a condominium, but the business side has been positive also. The revenue generated by the unit rentals has assisted in offsetting mortgage and maintenance costs. The equity value of the condo has risen substantially since its time of purchase. To have a professional staff and management team handle the day to day operations offers wonderful peace of mind.

My letter makes it clear that I am in great support of Pointes North. I am confident that the Leino's leadership and energy will create a positive future for Pointes North. Take a good hard look at this opportunity. I hope to meet you one day around the pool!

Sincerely,

**Roger C. Basse
Owner - Unit 201**